



Weekly Leader Board



General Agencies

FOR THE WEEK ENDING

Combined Health/Life

September 6, 2015

Diamond Producers (\$50,000 & Above)	Agency Name	Net Issue	Producer Count
Ahlbum, Jon	The Ahlbum Insurance Group, Inc.	\$69,149	26
Platinum Producers (\$30,000 - \$50,000)			
Borosak, William J. Jr.	Secure Financial Group, LLC	\$32,423	8
Gold Producers (\$10,000 - \$30,000)			
Lemar, Mike	Sunshine State Agency	\$23,847	15
Clark, John W.	Senior Solutions Insurance Agency	\$20,575	5
Hatton, Catherine E.	Long Island Insurance Solutions	\$19,490	9
Sheldon, Paul, CLU, ChFC	Paul Sheldon Insurance & Benefits Planning	\$15,216	1
Concklin, Ron	Rosenberg-Concklin, Inc.	\$14,972	9
Ahlbum, Tim	Health Coverage Solutions	\$13,992	4
Graham, Mark B.	AmeriLife	\$13,820	61
Shackelford, Edward L.	The Assurance Group, Inc.	\$13,715	5
Bowes, Barbara N.	Bowes Insurance Agency	\$12,609	3
Ahmed, Nur N.	Ahmed Insurance Agency	\$12,041	3
Schwartz, Scott J.	Insurance Protection Services	\$11,808	1
Stevens, Ray	Stevens & Associates Insurance Agency, Inc.	\$11,109	4
Bowes, Richard M.	Bowes Insurance Agency	\$10,224	1
Silver Producers (\$5,000 - \$10,000)			
Barta, Devin M.	Barta Insurance Agency	\$8,616	4
Abbatiello, Vincent	Mainstay Retirement Solutions	\$7,763	1
Ahlbum, Donna M.	Ahlbum Insurance Agency	\$7,566	2
Maisonet, Joseph	Maisonet Insurance Agency	\$6,984	3
American Eagle Consultants, Inc.		\$5,544	5
Norgard, Chad M.	Norgard Insurance Group	\$5,519	1
Empower Brokerage, Inc.		\$5,280	2
Contemporary Employee Plans, Inc.		\$5,256	1
Dover, Kevin	Dover Insurance Agency	\$5,112	1



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Bronze Producers (\$2,500 - \$5,000)

Priester, John L. Jr.	Priester Insurance Agency	\$4,896	2
Sotolongo, Manuel F.	Sotolongo Insurance Agency	\$4,728	1
Mednick, Scott E.	Professional Insurance Systems of Florida	\$4,542	9
Premier Senior Marketing, Inc.		\$4,536	3
Rosen, Paul J.	Paul J. Rosen Financial Services, Inc.	\$4,380	2
Gelbwaks, Peter S.	Gelbwaks Executive Marketing Corp.	\$4,375	2
Stamper, John W.	Choice Plus Benefits	\$3,743	1
Heller, Mark	Heller Insurance Agency	\$3,659	1
Costanzo, Nicholas P.		\$3,647	1
Zum Tobel, Marc G.	Consolidated Insurance Group, Inc.	\$3,563	1
Foxworth, Cali	Foxworth Insurance Agency	\$3,504	1
Bugg, Lisa P.	Bugg Insurance Agency	\$3,444	1
Holmquist, James A.	Holmquist Insurance Agency	\$3,432	1
Reilly, Frank A.J.	Reilly Insurance Agency	\$3,420	2
Schuler, James F.	Consumer Group Services, Inc.	\$3,396	1
Centerstone Insurance & Financial Svcs.		\$3,360	2
Rutstein, Michael W.	Rutstein Insurance Agency	\$3,131	1
Adelson, Andy G.	Adelson Insurance Agency	\$3,108	1
Wroblewski, Robert M.	SOS Insurance Group	\$3,108	1
Bowes, Richard	Bowes Insurance Agency	\$3,084	1
Cleveland, Keith E.	Cleveland Insurance Agency	\$3,084	1
Ortez, Philip B. Jr.	Phil & Kathy Ortez Insurance Agency, Inc.	\$3,060	1
Schwartz, Richard S.	Insurance Center of S. Florida	\$3,000	4
Maisto, Stephen	Senior Health Solutions	\$2,976	3
Santo, Andrew J. Jr.	Santo Insurance Agency	\$2,919	1
Muchnick, Stuart C.	Muchnick Insurance Agency	\$2,832	1
Bushko, Heidi		\$2,759	1
Daley, Michael A.	Daley Insurance Agency	\$2,700	1
Nordstrom, Timothy W.	Nordstrom Insurance Agency	\$2,640	1



Writing Agents

Combined Health/Life

FOR THE WEEK ENDING

September 6, 2015

Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)

Sheldon, Paul, CLU, ChFC	\$15,216
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Gold Producers (\$10,000 - \$15,000)

Earle-Dennis, Camile T.	\$14,650	Kingsley, Beverly J.	\$10,356
Schwartz, Scott J.	\$11,808	Bowes, Richard M.	\$10,224

Silver Producers (\$5,000 - \$10,000)

Pavone-Bahlkow, Valerie J.	\$9,814	Edwards, Jackson IV	\$6,612
Concklin, Todd C.	\$9,024	Gilbert, Brian	\$5,844
Abbatiello, Vincent	\$7,763	Norgard, Chad M.	\$5,519
Sachs, Kerry	\$7,716	Barta, Devin M.	\$5,400
Weinberger, Robert	\$7,536	Rashkin, James A.	\$5,256
Valdes, Jorge A.	\$7,200	Stevens, Jason	\$5,147
Catron, Edward A.	\$6,876	Shoaf, John A.	\$5,112
Rosati, Lisa	\$6,846		

Bronze Producers (\$2,500 - \$5,000)

Sotolongo, Manuel F.	\$4,728	Handal, Charles J.	\$3,108
Ranney, Eugene	\$4,656	Lauer, Deborah	\$3,108
Graham, Christopher C.	\$4,498	Serr, Jennifer	\$3,108
Lassandrello, Janice M.	\$3,924	Bowes, Barbara N.	\$3,084
Payant, Thomas A.	\$3,840	Bowes, Richard	\$3,084
Bernstein, Robert	\$3,768	Cleveland, Keith E.	\$3,084
Friedman, Michael D.	\$3,768	Ortez, Philip B. Jr.	\$3,060
Rosen, Paul J.	\$3,768	Easterling, Horace W.	\$3,059
Stamper, John W.	\$3,743	Powell, Lisa M.	\$2,976
Enns, Henry	\$3,732	Major, Victoria A.	\$2,931
Dibisceglie, Darrin J.	\$3,696	Lee, James M.	\$2,928
Henry, Damon J.	\$3,672	Bono, Peter F.	\$2,927
Saylor, Dexter R.	\$3,672	Holzman, Robert	\$2,927
Heller, Mark	\$3,659	Sperling, Philip S.	\$2,927
Forrest, Phillip	\$3,647	Santo, Andrew J. Jr.	\$2,919
Kempler, Gary S.	\$3,564	Ahlbum, Donna M.	\$2,844
Zum Tobel, Marc G.	\$3,563	Borosak, William J. Jr.	\$2,844
Foxworth, Cali	\$3,504	Felix, Joao L.	\$2,844
Casella, Nicola	\$3,444	Jaffe, Joseph A.	\$2,844
Holmquist, James A.	\$3,432	Kahn, Peter S.	\$2,844
Selinger, William S.	\$3,383	Muchnick, Stuart C.	\$2,832
Lovelace, David P.	\$3,359	Slaughter, William	\$2,820
Ahlbum, Tim	\$3,276	Graham, Christopher N., CLU	\$2,771
Balogh, Christian J.	\$3,276	Elder, Philip R.	\$2,759
Campana, Diana M.	\$3,276	Daley, Michael A.	\$2,700
Lembcke, Julia G.	\$3,276	Ottovogio, Xiomara	\$2,676
Borjas, Israel	\$3,179	Tolson, John W.	\$2,676
Rutstein, Michael W.	\$3,131	Nordstrom, Timothy W.	\$2,640
Adelson, Andy G.	\$3,108	Deross, William P.	\$2,592
Gratzon, Peter	\$3,108	Kilgore, Adam W.C. Jr.	\$2,592